Switched-On Start-Up Entrepreneur Pre-Course Questionnaire

1. I set effective start-up goals Strongly agree	s. Agree	Disagree		Strongly Disagree
2. I effectively analyze the be Strongly agree	enefits and risks of m Agree	ny goals. Disagree		Strongly Disagree
3. I am an effective and succe Strongly agree	essful start-up entrep Agree	reneur. Disagree		Strongly Disagree
4. I am comfortable and conf Strongly agree	ident approaching co Agree	ontacts. Disagree		Strongly Disagree
5. I easily tolerate risk, ambig Strongly agree	guity and uncertainty Agree	z. Disagree	S	Strongly Disagree
6. I capably, creatively and end Strongly agree	ffectively find contac Agree	cts. Disagree		Strongly Disagree
7. It is easy for me to make ca Strongly agree	alls to contacts. Agree	Disagree		Strongly Disagree
8. It is easy for me to email, I Strongly agree	M and use social me Agree	edia with contacts. Disagree		Strongly Disagree
9. I listen and communicate e Strongly agree	ffectively with conta Agree	acts. Disagree		Strongly Disagree
10. I am comfortable beginnin Strongly agree	g a presentation. Agree	Disagree		Strongly Disagree
11. I develop a rapport quickly Strongly agree	with my contacts. Agree	Disagree		Strongly Disagree
12. I effectively answer object Strongly agree	ions. Agree	Disagree		Strongly Disagree
13. It is easy for me to write business plans and proposals.Strongly agreeAgreeDisagreeStrongly Disagree				
14. I ask my contacts for referm Strongly agree	rals. Agree	Disagree		Strongly Disagree
15. I view myself manifesting Strongly agree	the start-up money I Agree	need. Disagree		Strongly Disagree